McCloskey presents

Asia Pacific Coal Outlook Conference 2010

December 1-2 2010

Conrad Bali, Tanjung Benoa, Bali, Indonesia

The event for producers, traders, financiers, logistics operators and buyers

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This offer is available until October 22 2010, when the price will revert to US$1,699

Key Speakers

Mangantar Marpaung,
Director of Technique and Environment, Department of Energy and Mineral Resources

Philip Gasteen,
Head of Marketing, Sales & Logistics, Banpu

Jeffrey Mulyono,
President Director, BEP Coal

Mr Singh,
Chief General Manager, South Eastern Coal Fields Ltd, India

Darren Fooks,
Partner, Clayton Utz

Key Conference Features

- Sumatra coal potential – Indonesia's largest coal reserve
- Understand the future of Indonesia's "Low Rank" coal production
- Challenges to Australian ports and rail – Matching capacity to production
- How will the continued commoditisation of the global coal industry impact the coal industry?
- Overview of Indonesia's coking coal reserves

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Asia Pacific Coal Outlook Conference 2010

The event for producers, traders, financiers, logistics operators and buyers

The Asian coal markets are driving demand and pricing across the whole coal industry. With Indonesia and Australia, the largest exporters of thermal coal in the world, placed geographically close to China, Japan and India, they are set to maintain their dominant position in the market. Indonesia is forecasting export production to reach 244mt by the end of 2010 compared to 209mt in 2009, with domestic coal requirements estimated at 65mt for 2010.

Indonesia continues to move ahead with expansion into "Low Rank" coal production. What low rank reserves will be allocated for future domestic consumption? What are Indonesia's continued plans to supply electricity across the whole country?

To meet Asia's demand for growth, investment is still needed throughout the region within infrastructure and mining operations. Australia and Indonesia both face the issues of increased transportation distances, government taxes, funding and capital costs to name just a few.

The conference will cover the following topics and more:

- Upgrading of Asia's transport and port facilities
- Low Rank coal reserves: Update
- Future demand from Chinese and Indian power production
- Changing dynamics of Indonesia's government to the environmental impact of mining
- Growth of index-linked trading
- Freight rates: What does the future hold for the Asian buyer?
- Australia's future production outlook
- Coal upgrading: Moving from theory to reality
- Thermal and metallurgical coal production outlook 2010 - 2011
- How will Colombia, South Africa and the US compete for the Asian markets?
- Indonesia's domestic power production: Plant construction update
- Met coal and subituminous coal indices: Is clearing now the favoured path forward?

IHS CERA's Global Steam Coal Advisory Service

IHS CERA's Global Steam Coal Advisory Service integrates McCloskey® coal expertise with IHS CERA's globally recognised macroeconomic knowledge and energy insight, across competing fuels and regions, to provide a fully integrated understanding of the drivers of today's global coal market.

IHS CERA is pleased to announce that our first Global Steam Coal Roundtable Conference in Asia will take place in Bali, on Tuesday November 30 from 14:00-17:00.

Offering IHS CERA analysis, commentary and interactive and energetic group discussions, this Roundtable Conference will bring together a select community of senior executives from the coal industry. Roundtable participation is limited to members of IHS CERA's Global Steam Coal Advisory Service and invited guests.

For further details on attendance, including agenda, speakers, and logistics, please contact:

Sam Shoro,
Tel: +44 (0)203 159 3409 Email: sam.shoro@ihscera.com

Agenda

Tuesday November 30

14:00 - 17:00 IHS Global Steam Coal Advisory Service Meeting

18:00 – 20:00	**Early Registration & Welcome Reception –** *Hosted by PT Adaro Indonesia*

Day One - Wednesday December 1

07:45 Registration opens

Keynote Opening Session: The growth of Asia's dominance in the world coal markets

Chair: Gerard McCloskey, Founder of The McCloskey Group

09:00 Indonesia's long-term forecast for domestic coal demand: Providing electricity to the nation
Mangantar Marpaung, Director of Technique and Environment, Department of Energy and Mineral Resources

09:20 World economy: A review of the robustness of Asian growth
Rajeev Biswas, Chief Asian Economist, IHS

09:40 What continued growth means for Asia imports?
David Price, Director, Global Steam Coal Advisory Service, IHS CERA

10:30 Refreshment Break – *This event is available to sponsor*

Session Two: Drivers for Indonesian production

Chair: Gerard McCloskey, Founder of The McCloskey Group

11:00 China's thermal coal production and planned power production: What imports are required to meet demand?
Richard Liu, Editor, China Coal Monthly

11:20 Overview of India's demand for coal and power demand
Viresh Oberoi, CEO, mjunction

11:40 Indonesian producers' panel

- Edwin Tsang, Director, PT Adaro Energy
- Philip Gasteen, Head of Marketing, Sales & Logistics, Banpu
- Peter Ball, VP Marketing, Bumi Resources
- David Heap, Marketing Director, Harum Energy
- Eko B F Natalina, General Marketing & Sales, Berau Coal
- Richard Lee, Managing Director, Kideco

12:30 Lunch – *This event is available to sponsor*

Session Three: Sumatra coal potential – Indonesia's largest coal reserve

Chair: Mangantar Marpaung, Director of Technique and Environment, Department of Energy and Mineral Resources

13:30 Sumatra's macro policy for growth and coal resource development
Alex Nurdin, Governor, South Sumatra *(Invited)*

13:50 Overview of the Sumatra's coal assets: Challenges and future initiatives
Radju Munusamy, Managing Director, Korpindo

14:10 Logistical challenges and developments in rail projects
(Speaker To Be Confirmed)

14:30 Do mining contractors have flexibility to meet future growth in production?
ASPINDO *(Speaker Invited)*

15:00 Refreshment Break – *This event is available to sponsor*

Session Four: Future of Indonesia's low rank coals and coking coals for the Asian markets

Chair: John Howland, Managing Editor, McCloskey Publications, IHS CERA

15:30 Overview for the future of Indonesia's "low rank" coal production
Jeffrey Mulyono, President Director, BEP Coal

15:50 Indonesia's coking coals
Keith Whitchurch, President Director, SMG Consultants

16:10 Upgrading coal: Has it a role in the market and can it succeed?
Fred Murrell, President, Carbon Resources

Session Five: Investing and finance within the Asian coal markets

Chair: **David Price, Director, Global Steam Coal Advisory Service, IHS CERA**

16:30 Equities: What are the current motives and drivers for investing in the coal industry? A review of recent valuations
Adam Worthington, Associate Director - Equity Research Head of Regional Utilities, Renewables and Coal, Asia, Macquarie Securities

16:50 The changing landscape for investing in Indonesia and the drivers for M&A: What is next on the horizon?
Ali Mardi, Partner, PricewaterhouseCoopers

17:10 Australia: How to approach investing into a crowded market
David La Ferla, Managing Director, Negotiaction *(Invited)*

17:30 Attracting overseas partners: Operational challenges in Indonesia
Ben Lawson, Co-Founder, Motus Gemilang

18:00 End of Day One

18:00 – 20:00 Cocktail Reception – ***This event is available to sponsor***

Day Two - Thursday December 2

Session Six: Coal buyers' markets

Chair: **Gerard McCloskey, Founder of The McCloskey Group**

09:00 Developing Australia's coal reserves
Bede Boyle, Founder, AustCoal Consulting Alliance

09:20 Legal impacts of the resource tax and the impact on future investment
Darren Fooks, Partner, Clayton Utz

09:40 Review of Australian thermal coal and met coal production: Basin-by-basin
Gary Cochrane, Managing Director, Resource Management International

10:00 Challenges to Australian ports and rail: Matching capacity to production
Don Barnett, Director, MINEC

10:20 Asian production panel

- **Mr Singh, Chief General Manager, South Eastern Coal Fields, India**
- **Scott Southwood, Manager Sales, Ensham Coal Sales**
- **Gao Yaokun, Chief Representative, SUEK *(Invited)***

11:00 Refreshment Break – ***This event is available to sponsor***

Session Seven: Growth in Asian transport and logistical infrastructure

Chair: **John Howland, Managing Editor, McCloskey Publications, IHS CERA**

11:20 Will freight rate movements favour or exclude Asia's current suppliers?
Kunal Kapoor, Ocean Freight, Louis Dreyfus Commodities

11:50 Planning transport infrastructure for the growth in Indonesian exports
Chris Pitch, Chartering Manager, PT Adaro Energy

12:30 Lunch – ***This event is available to sponsor***

Session Eight: Continued commoditisation of the global coal industry

Chair: **John Howland, Managing Editor, McCloskey Publications, IHS CERA**

13:30 Indonesia's future marriage with coal indices
Ivan Van Niekerk, Managing Director Coal, Mercuria

13:50 Eureka! Pricing flexibility for the Indonesian coal market
Eoghan Cunningham, CEO, globalORE

14:10 Perspective of development of iron ore and coal markets in Asia
Tan Say Liang, Assistant Vice President, Clearing and Commodities Business, Singapore Stock Exchange

14:40 Panel

- **Laren Tan, COO, Indonesia Commodity & Derivatives Exchange Singapore**
- **Zenny Tran, Coal Team Leader, Ginga Petroleum**
- **Owain Johnson, Associate Director, CME Group**

15:10 Refreshment Break – *This event is available to sponsor*

Session Nine: Overview of power demand – A buyer's perspective

Chair: **David Price, Director, Global Steam Coal Advisory Service, IHS CERA**

15:40 Overview of Chinese power production
Xizhou Zhou, Associate Director, Global Power, IHS CERA

16:00 Buyers' panel

- **Joshy Varghese, Country Head, Coal & Oil**
- **Pudji Widodo, Senior Specialist of Independence Power Producer, PT PLN (Persero)**
- **Vernon Morais, VP Fuels, Lanco Power, Gurgaon**
- **Fabian Munz, Head of Coal Trading, Asia-Pacific & Africa, Heidelberg Cement Trading**

17:00 Close of Conference

Venue - Conrad Bali

Located on the southern coast of Bali, Indonesia, the hotel is conveniently situated only 10km (6.5 miles) from the International Airport and is adjacent to the Nusa Dua resort area.

Nestled in 6.8 acres of secluded tropical gardens and lagoons, with cascading waterfalls and a pristine 350m beach.

Conrad Bali,
Jalan Pratama 168, Bali, 80363, Indonesia, Tel: +62 361 778788, Guest Fax: +62 361 773888, Website: www.conradbali.com

Previous attending companies

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Exhibition and Sponsorship Opportunities

The **Asia Pacific Coal Outlook Conference 2010** gives you a unique opportunity to exhibit your products and services to senior executives in the coal, transport and power industries. A limited number of exhibition booths and sponsorship opportunities remain available at this event.

If your company is interested in sponsoring or exhibiting at this event, please contact, **Emma Shillingford**,Tel: +44 (0)1730 265095 Email: emma.shillingford@mccloskeycoal.com

For further information about the conference or venue please contact, **Letoya Baptista,** Tel: +44 (0)1730 265095 Email: letoya.baptista@mccloskeycoal.com

Asia Pacific Coal Outlook Conference 2010

December 1-2 2010, Conrad Bali, Tanjung Benoa, Bali, Indonesia

The fee for attending the **Asia Pacific Coal Outlook Conference 2010** is US $1595 (plus any local taxes as applicable) excluding accommodation, meals and leisure facilities at the hotel. Delegates will be responsible for their own costs relating to room service, spa treatments, bar and mini bar.

This offer is available until October 22 2010, when the price will revert to US $1,699 (plus any local taxes as applicable).

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Terms and Conditions

Date & Venue: December 1-2, 2010, **Conrad Bali**
Jalan Pratama 168, Bali, 80363, Indonesia, Tel: 62-361-778788, Guest Fax: 62-361-773888 Website: www.conradbali.com

Fees: US$1,699 per delegate. All fees include lunch, refreshments and conference papers. Payment is required prior to the event. Bookings posted less than 30 days before the event should be confirmed by telephone. IHS Global Limited will not be held liable for non-arrival of your registration confirmation details. If you do not receive confirmation of your registration please call us. All invoices and registrations processed must be honoured in full, unless cancellation has been received under the terms stated below.

Cancellations: Cancellations received in writing 30 days before the date of the conference will receive a full refund less a service charge of $200. We regret that no refunds can be made for cancellations received after the time. Substitutes are welcome at no extra charge. It may be necessary for reasons beyond the control of the organisers to alter the content and timing of the programme or the speakers. In event of cancellations the organisers are not liable for any fees incurred in relation to travel and accommodation costs. This contract is subject to English Law.

Please return to: **Natalie Smith**, IHS McCloskey, Unit 6, Rotherbrook Court, Bedford Road, Petersfield, Hampshire, GU32 3QG, UK

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